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董事长 Chairman

董事长致辞

MESSAGE FROM THE CHAIRMAN

2023年是全面贯彻党的二十大精神开局之年，是三年新冠疫情防控转段后经济恢复发展的第一年。进出口银行全面加强党的领导和党的建设，深刻领会“两个确立”的决定性意义，增强“四个意识”、坚定“四个自信”、做到“两个维护”，走好中国特色政策性金融发展之路的信心决心更加坚定，服务经济社会发展的作用成效更加彰显。

我们强化政治引领，党建工作再上新台阶。

坚持党中央对金融工作的集中统一领导，落实“第一议题”抓学习，采取“第一行动”抓落实，坚守政策性金融政治性“第一属性”，始终走在服务国家战略和实体经济的“第一方阵”，政治建设更加有力。深入开展学习贯彻习近平新时代中国特色社会主义思想主题教育，结合常态长效推动中央巡视整改，一体推进理论学习、调查研究、推动发展、检视整改，政治信仰更加坚定。推动党的领导与公司治理有机融合，着力强化董事会建设，公司治理建设取得良好成效。强力推进正风肃纪反腐，行党委与驻行纪检监察组“两个责任”贯通协同、一体发力，党风廉政建设和反腐败斗争取得明显成效，政治生态更加清朗。

我们立足定位谋发展促改革，高质量发展取得新成效。

政策性“第一比例”迎来跃升。截至2023年末，进出口银行政策性业务占比提高到60.72%，占比、增幅均创历史新高。自身改革发展持续深化。紧密围绕政策性，突出国际化、外向型特征，工作思路明显拓宽，展业模式和方法更加有效。高质量共建“一带一路”取得积极成果。“一带一路”倡议提出10年来，进出口银行贷款拉动投资超4000亿美元，带动贸易逾2万亿美元。习近平总书记在第三届“一带一路”国际合作高峰论坛开幕式上宣布，进出口银行设立3500亿元人民币融资窗口；32项成果纳入论坛成果清单，位居同业前茅。2023年末，“一带一路”贷款余额2.4万亿元，同比增长9.25%。全行研究工作进一步优化。首次召开全行研究工作会议，形成了一批高质量研究成果，对上建言献策、对外发出声音、对内指导业务的三重效果不断提高。全行经营质效再获提升。超额完成对外贸易贷款新增任务、小微外贸政策性贷款投放任务，圆满完成人民币贷款新增3400亿元任务。

我们坚持统筹发展和安全，风险防控能力不断增强。

坚持把防控风险作为金融工作的永恒主题，树牢底线思维、极限思维，把握好快和稳的关系。增强风险管理主动性和前瞻性，积极稳妥化解存量风险，严密防控增量风险，高度关注房地产、地方债务、中小金融机构等重点领域外溢风险，进一步强化境外风险防控，坚决守住不发生系统性风险底线。防范化解风险取得积极成效，不良贷款余额与不良贷款率连续两年实现“双下降”。

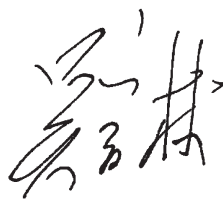
这些成绩的取得，离不开各方的大力支持和帮助。在此，我谨代表董事会向所有关心支持进出口银行改革发展的各界朋友致以诚挚谢意！

聚焦国之所需，心系民之所想，响应企之所盼，竭尽口行所能。

去年的实践再一次证明，要做好进出口银行的工作，必须坚持党中央对金融工作的集中统一领导，全面从严治党治行，把党的领导政治优势和制度优势转化为高质量发展效能；必须坚持聚焦主责主业，深刻把握金融工作政治性、人民性，服务好国家战略和实体经济；必须坚持守正创新，聚焦政策性定位谋发展，立足主责主业促改革，打开新局面、展现新作为；必须保持战略定力，锚定目标、勠力攻坚，以自身奋斗的确定性战胜前进道路上的困难挑战；必须统筹发展和安全，协同谋划、统筹部署，以发展促安全、以安全保发展；必须保持攻坚克难、昂扬奋进的精神状态，不畏惧，不退缩，刚毅坚卓，众志成城，务求必胜。

犯其至难而图其至远。

2024年是中华人民共和国成立75周年，是进出口银行成立30周年，也是实现进出口银行“十四五”规划目标任务的关键一年。进出口银行要以习近平新时代中国特色社会主义思想为指导，全面贯彻落实党的二十大和中央金融工作会议、中央经济工作会议、中央外事工作会议精神，以党的建设为引领，坚持稳中求进、以进促稳、先立后破，完整、准确、全面贯彻新发展理念，加快构建新发展格局，着力推动高质量发展，坚定金融报国情怀，突出主责主业，有力服务贸易强国建设、积极参与国际经济合作、大力支持先进制造业发展，走好中国特色政策性金融发展之路，为以中国式现代化全面推进强国建设、民族复兴伟业作出新的更大贡献。



中国进出口银行董事长

The year 2023 was the first year for fully implementing the guiding principles from the 20th CPC National Congress on all fronts and a year for economic recovery following the transition in epidemic response from the previous three years. Under the fortified leadership of the Party and with greater efforts made in Party building, we at the Bank gained a thorough understanding of the decisive significance of establishing Comrade Xi Jinping's core position on the Party Central Committee and in the Party as a whole and establishing the guiding role of Xi Jinping Thought on Socialism with Chinese Characteristics for a New Era, further strengthened our consciousness of the need to maintain political integrity, think in big-picture terms, follow the leadership core and keep in alignment with the central Party leadership, enhanced confidence in the path, theory, system and culture of socialism with Chinese characteristics, and upheld General Secretary Xi Jinping's core position on the Party Central Committee and in the Party as a whole as well as the Central Committee's authority and its centralized, unified leadership. In so doing, we built up confidence in and remained committed to the path of policy-based finance with Chinese characteristics, and contributed more to serving the country's economic and social development.

We enhanced political guidance, and strove for new heights in Party building.

Under the centralized and unified leadership of the Party Central Committee over financial work, we put the guiding principles set forth by the Party high on the agenda of study, with the implementation of which as our pivotal task. Abiding by the political requirement that is also the critical attribute of policy-based finance, we remained at the forefront in serving national strategies and the real economy. In so doing, we strengthened political building at the Bank. In addition, we were deeply engaged in the thematic campaign for learning and implementing Xi Jinping Thought on Socialism with Chinese Characteristics for a New Era, incorporated the rectification of problems identified by the central discipline inspection team into our daily work, and coordinated theoretical learning with investigation and research, so as to promote development and facilitate rectification. In so doing, we consolidated our political faith. Furthermore, we integrated the Party's leadership with corporate governance, and targeted our efforts on the improvement of the Bank's Board of Directors, achieving effective results in corporate governance. We made unremitting efforts to improve Party conduct, enforce Party discipline and combat corruption. The Bank's Party Committee and the central discipline inspection and supervision team took on their responsibilities and achieved significant progress in enhancing Party conduct and integrity supervision as well as combating corruption. In so doing, we fostered a cleaner political atmosphere of integrity within the Party.

We focused on our positioning as a policy bank in pursuit of development and reforms, and made remarkable gains in high-quality development.

We achieved a higher proportion of policy-based portfolio, the pillar of the Bank's business structure. By the end of 2023, the proportion of our policy-based portfolio grew to 60.72%, with both the ratio and the year-on-year growth rate hitting a record high. We continued to deepen reform and promoted development at the Bank. We performed our mission as a policy-based institution with a global vision and a worldwide outreach, and opened up our mind to improve the efficiency of our business model and approaches. We achieved tangible results in supporting high-quality Belt and Road cooperation. Since the Belt and Road Initiative (BRI) was proposed ten years ago, the Bank, through its financing, has leveraged investment of more than USD400 billion and boosted trade by over USD2 trillion. As was announced by the Chinese President Xi Jinping at the opening ceremony of the Third Belt and Road Forum for International Cooperation (BRF), the Bank has set up an RMB350 billion financing window. 32 outcomes of the Bank were included in the list of deliverables of the Third BRF, leading its domestic peers. At the year end, the outstanding balance of the Bank's loans supporting Belt and Road cooperation stood at RMB2.4 trillion, up by 9.25% year on year. To carry out research in an optimized manner, we held a thematic meeting for the first time, and delivered on a number of research projects with quality, making ourselves better equipped to provide suggestions to government authorities, convey our voices on the international arena, and guide our business development. Both the quality and efficiency of the Bank's business operation were upgraded. We surpassed targets set for the increase in foreign trade loans as well as the amount of policy-based credit disbursed to micro and small businesses in the foreign trade sector, and added 340 billion to the scale of RMB loans.

We ensured safe development of the Bank, and continued to enhance the Bank's risk prevention and control capability.

With risk prevention and control as the eternal theme of financial work, we incorporated the bottom line into thinking while remaining prepared for the worst-case scenario, and made a balance between speed and stability of development. Adopting a proactive and forward-looking approach in risk management, we mitigated existing risks on a steady pace while controlling incremental risks strictly, and attended to risk spillovers in such key sectors as real estate, local government debt, and small and medium-sized financial institutions. In addition, we strengthened our efforts to forestall and control risk of overseas projects, and ensured that no systemic risks arose. Our work in forestalling and mitigating financial risks was proved effective, and we saw reductions in both NPLs and NPL ratio for two years in a row.

All these outcomes cannot be achieved without the unfailing support and assistance from all parties. I would like to express, on behalf of the Board of Directors, heartfelt thanks to all those who have cared for and supported the Bank in its reform and development.

With a focus on the need of the country, we will work all-out to solve difficulties of high concern to the people and live up to expectations of corporate clients.

What we have accomplished last year testifies once again to the fact that the Bank must act in line with the following requirements. First, we must follow the centralized and unified leadership of the CPC Central Committee over financial work, and enforce strict Party discipline while carrying out its duties, thus leveraging on the political and institutional advantages of the Party leadership in driving high-quality development. Second, we must focus on our main responsibilities and businesses with a thorough understanding of the political significance of financial work and its importance to the interest of the people, and spare no effort in serving national strategies and the real economy. Third, we must remain true to our mission as a policy bank and strive for innovation in an endeavor to drive development and promote reforms with a focus on our main responsibilities and businesses, thus breaking new ground with new achievements to be made. Fourth, we must realize our goals with strategic resolve and rise up to difficulties by concerted efforts, thus addressing challenges on the way forward with great morale. Fifth, we must ensure both development and security, plan in a holistic view and act in a coordinated way, thus ensuring security through development and safeguarding development with security as the priority. Sixth, we must remain steadfast in coping with challenges and pull through tough times with an unwavering spirit.

We should charge at the toughest and aim at the farthest.

The year 2024 marks the 75th anniversary of the founding of the People's Republic of China and the 30th anniversary of the founding of the Bank. It is also a crucial year for the Bank to realize the goals set in its 14th Five-Year Plan. Under the guidance of Xi Jinping Thought on Socialism with Chinese Characteristics for a New Era, we will fully implement the guiding principles set forth by the 20th CPC National Congress, the Central Financial Work Conference, the Central Economic Work Conference and the Central Conference on Work Relating to Foreign Affairs. Guided by strong Party building, we will seek progress while maintaining stability, promote stability through progress, and establish new institutions before dissolving the old. By faithfully applying the new development philosophy on all fronts, we will accelerate the building of a new development paradigm, and focus on promoting high-quality development. Committed to serving the country with improved financial work, we will take on our main responsibilities while targeting our efforts on the Bank's main businesses. To help turn China into a trader of quality, we will play an active role in international economic cooperation, and better support the development of advanced manufacturing. Following through the path of policy-based financial development with Chinese characteristics, we will better contribute to building a great modern socialist country in all respects and advancing the rejuvenation of the Chinese nation on all fronts through a Chinese path to modernization.