



董事长致辞

Message from the Chairman



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董事长 Chairman

2018年，是贯彻党的十九大精神的开局之年，是改革开放40周年，也是决胜全面建成小康社会、实施“十三五”规划承上启下的关键一年。一年来，进出口银行以习近平新时代中国特色社会主义思想为指导，全面贯彻落实党的十九大精神，坚持稳中求进工作总基调，按照高质量发展要求，锐意进取、埋头苦干，积极发挥自身职能作用，全力服务国家发展和实体经济，持续深化体制机制改革，牢固坚守风险底线，着力提升精细化管理水平，为稳就业、稳金融、稳外贸、稳外资、稳投资、稳预期作出了应有贡献。

这一年，奋发有为，服务国家发展成绩显著

聚焦外经贸发展、对外开放、国际合作、普惠金融等重点领域和薄弱环节，竭力发挥金融导向和服务功能，职能作用充分彰显。积极支持对外经贸发展，制定具体落实措施，加大资金供给和政策保障；推动“一带一路”建设，首届“一带一路”国际合作高峰论坛1300亿元专项贷款全部签约，一批重点项目取得积极成果；加大信贷投放、创新服务模式，民营和小微企业等普惠金融支持力度大幅提升；积极参与中非合作论坛北京峰会、中国国际进口博览会等主场外交活动，安排专项贷款，推出专属金融服务方案，创新服务理念；聚焦传统产业升级改造和新兴产业发展，大力践行绿色金融。

这一年，深化改革，现代金融企业建设稳步推进

进一步全力推动改革，以现代金融企业为方向完善公司治理，提升发展能力。搭建“两会一层”公司治理架构，董事会及专门委员会发挥积极作用；全面贯彻实施《监管办法》，化外部监管要求为改革发展内生动力；调整优化内部管理架构和业务流程，业务板块职责更加清晰，条线管理职能开始加强，服务保障基础更加坚实；持续推进以客户为中心的综合服务管理体系和以资本为核心的经营管理体系建设，服务质效继续提升。

这一年，多措并举，风险攻坚成效加快显现

把主动防范化解风险放在更重要位置，全力以赴做好相关工作。坚持底线思维，强化风险意识，推动一系列风险管控措施落地，通过积极健全信息系统、全力完善全面风险管理体系、努力扎牢制度防火墙等措施，进一步做好防范化解风险工作，较好地实现了风险管理目标。在防范化解金融风险的过程中，注意平衡好稳增长和防风险的关系，把握好力度和节奏，平稳处置化解了各类风险，在提高风险防控能力的同时，促进了实体经济健康发展。



这一年，开拓创新，经营发展基础保障更加坚实

大力开拓创新，发展效率不断提升，增长潜能不断释放，经营发展基础保障更加坚实。通过推动精细化管理，促进了运营规范化程度持续增强、信贷管理水平稳步提高、负债管理能力进一步提升、人才队伍建设加快推进、IT蓝图建设取得阶段性成果、规划引领和基础保障水平不断提高，为实现稳健发展进一步奠定基础。

在此，向所有关心支持进出口银行改革发展的各界朋友表示诚挚的谢意！

展望

奋楫勇进，砥砺前行。2019年是新中国成立70周年，是全面建成小康社会关键之年，也是进出口银行建行25周年。进出口银行将更加紧密地团结在以习近平同志为核心的党中央周围，以习近平新时代中国特色社会主义思想为指导，深入贯彻党的十九大精神，牢牢把握金融服务实体经济的本质要求，继续坚持稳中求进工作总基调，坚持新发展理念，坚持推动高质量发展，坚持以供给侧结构性改革为主线，继续打好三大攻坚战，牢记使命、主动作为，持续提升发挥进出口银行自身优势助力金融服务业双向开放，担当进取，奋发有为，扎实做好进出口银行各项工作，为服务国家建设、促进经济社会持续健康发展作出更大贡献。

中国进出口银行董事长

The year 2018 was the first year for us to implement the guiding principles laid out by the Party at its 19th National Congress. It was the 40th anniversary of the launching of the reform and opening-up program; it was also a crucial year for building a society of moderate prosperity in all respects and proceeding with the 13th Five Year Plan.

Over the past year, we at the Export-Import Bank of China followed the guidance of Xi Jinping Thought on Socialism with Chinese Characteristics for a New Era, and fully implemented the guiding principles laid out at the 19th National Congress of the Party. We adhered to the principle of pursuing progress while ensuring stability, pushed ahead to achieve high-quality development and played our due role in supporting the development of the real economy of China.

We deepened institutional reform of the Bank, built stronger defenses against risks, and refined internal management. In so doing, we contributed our share to the steady development of employment, financial market, foreign trade, foreign and domestic investment, and market expectations.

Over the year, we worked with dedication and delivered a solid performance that facilitated China's development

We focused on priority areas and weak links in foreign trade, opening up, international cooperation and inclusive development, and fully leveraged the Bank's role in pooling financial resources to support development.

We provided active support to foreign trade by adopting targeted measures and policies and increasing supply of funding.

We were fully involved in the Belt and Road Initiative and signed all the loan agreements on the RMB130 billion equivalent special lending scheme announced at the first Belt and Road Forum for International Cooperation; and we achieved solid progress on key projects.

We stepped up lending and used innovative models to deliver more benefits to private and small and micro businesses through inclusive financing.

We were actively involved in diplomatic events hosted by China, including the Beijing Summit of the Forum on China-Africa Cooperation and the China International Import Expo. On these occasions, we unveiled special fund, announced tailor-made financial solutions, and proposed innovative approaches to providing services.

We championed green financing, with focus on upgrading traditional industries and the development of emerging industries.



Over the year, we deepened reform and made steady progress in building our bank into a modernized financial institution

We pressed ahead with reform and improved corporate governance to make our bank a modernized financial institution with strong performance.

We put in place a corporate governance structure consisting of the Board of Directors, the Board of Supervisors and the management team and ensured that the Board of Directors and its specialized committees fully play their roles.

We fully implemented the *Regulations on the Export-Import Bank of China* issued by China Banking and Insurance Regulatory Commission to turn the regulatory requirements into impetus for driving the Bank's reform and development endeavors.

We adjusted and improved the internal management structure and procedures to clearly define the scope of responsibilities across lines of business of the Bank, thus enhancing both management and operations.

We continued to strengthen our management system for client-centered services and capital-centered operation. This enabled us to deliver quality services to our clients.

Over the year, we successfully took a multipronged approach to enhance risk management

We gave higher priority to proactive risk management and made every effort toward this goal.

We were keenly aware of potential risks and adopted a full range of risk management measures. Thanks to our improved information systems, refined risk management systems, and strengthened institutional safeguards, we are now in a better position to forestall and defuse risks, and have met our goals of risk management.

We maintained a proper balance between ensuring stable business growth and forestalling risks. With the right intensity and pace, we defused risks smoothly and better promoted the real economy with a stronger risk management capacity.

Over the year, we made new ground in building stronger safeguards for business development

We carried out innovative measures, unlocked potential for growth and built stronger safeguards for business development, thus steadily enhancing the Bank's business performance.

We adopted more refined approaches to management, ensured procedure based business operation, steadily improved credit management, and strengthened the capacity for liability control. We enhanced the competence of our staff, upgraded the IT infrastructure, and better leveraged the role of planning and in-house administration in guiding and supporting business development. All this has laid a strong foundation for ensuring the steady business development of the Bank.

May I hereby express my heartfelt thanks to all those who have cared about and given their strong support to the reform and development of the Bank.

Embracing the future

We shall continue to press ahead with dedication and resolve. The year 2019 marks the 70th anniversary of the founding of the People's Republic of China, a year that is also crucial for the building of a moderately prosperous society in all respects. This year, we will also celebrate the 25th anniversary of the founding of our Bank. We will rally around the Central Committee of the Communist Party with Comrade Xi Jinping at its core, follow the guidance of Xi Jinping Thought on Socialism with Chinese Characteristics for a New Era, and implement the guiding principles laid out at the 19th National Congress of the Party.

We will keep in mind our mission to serve the real economy as a financial institution, act on the new development philosophy, and pursue progress while ensure stability. We will endeavor to facilitate China's high-quality development by supporting supply side structural reforms and making continuous efforts to tackle the three major challenges of risk prevention, poverty reduction and pollution control.

We will forge ahead in an enterprising spirit and fully leverage the strength of our Bank to deliver solid outcome. With this goal in mind, we are sure to facilitate the two-way opening up of the financial sector and make greater contributions to China's sustained and sound economic and social development.